# HELLO NOVEMBER!



### **November Update Continued**

November is a month of gratitude for all we have. We are all so blessed to know each other and to get to spend time together. We have made some amazing friends on our many adventures across this great world. Our gratitude knows no limits, and we want to remind everyone to call, text, or send messages to all those you have met along the way. Let them know they are appreciated. You don't know how much it may change someone's day!

### November Update: Thankful for You!

Time for turkey, dressing, and pumpkin pie! We do love pumpkin pie. We hope that you have an amazing Thanksgiving--whether you are spending it with family and friends, on a cruise, at a resort, or at home. Please know we are grateful for you!!!







Speaking of being thankful...Please allow me to introduce Della. Many of you have talked to her, and I have referenced her before, and everyone knows she is Jessica's mom, but do you know why we are so grateful for Della? She is an amazing person and travel legend.

### Della has over **40 Years in the TRAVEL INDUSTRY, is a Certified Travel Consultant (CTC) and an Accredited Cruise Consultant (ACC).** To get these designations, takes years!

I realized Della was The Connected Traveler's missing link--someone with knowledge and experience with whom I can trust clients. We complement each other with our vast knowledge and no words can describe how ecstatic I am that she has come on board.

Please know that Della and I confer on every reservation, and if she is calling, she can get the legwork done with efficiency and alacrity. We double-check each other and nothing gets done without us both reviewing it to make sure all go as planned.

Without Della, Virgin's Brilliant Lady debacle could have been my death knell. Instead, we got through it. Of course, we are still submitting paperwork to get people reimbursement and to rectify sailor loot.

Della has already gone with me to travel shows, supplier meetings, host agency meetings, travel consortia meetings, and the IGLTA. Everyone loves her and she has pulled off some major extra benefit wins for everyone here! So, please give her a warm welcome.







#### THINKING OF 2023, 2024 OR 2025 TRAVEL? BOOK BLACK FRIDAY

Let us know. Now is the time to book. There are reduced deposits and many of the cruise lines and resort suppliers have stated that the wave offers in December sound great, but prices are more than likely going to increase PRIOR to the December sales coming out. So, now is the time to book!

In other words, these Black Friday sales are going to be your best deal. This is especially true on Virgin. THERE ARE VERY FEW BLACK FRIDAY APPOINTMENTS AVAILABLE FOR BOOKING, so if you want to make a reservation, book an appointment today. www.tinyurl.com/booksean

#### LAST MINUTE CHRISTMAS OFFER:

JOIN US ON EXPLORA JOURNEYS CHRISTMAS CRUISE Join us on a brand-new luxury cruise line. All balcony suites! All food and alcohol included! Amazing ship. Amazing opportunities!!! December 22-29, 2023 out of Miami.

We have exclusive inventory, extra onboard credit, and an extra 5% discount not available anywhere else. Join us!!! The first five to take advantage of this Black Friday offer qualify for a BUY ONE GET ONE cruise! Contact me today!

#### HAVE YOU SEEN MY LATEST BLOG POST ON THE IGLTA?

If not, please visit my webpage at https://www.theconnectedtraveler.com/howattending-the-iglta-convention-in-san-juan-benefits-every-client

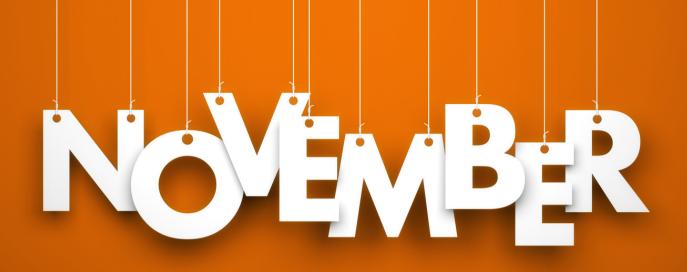
#### WEBSITE UPDATED AGAIN

Please check out even more changes to the website!!! More trips outlined, more trips planned, and more ideas gathered.

#### **NEW EXCLUSIVE SUPPLER DISCOUNTS**

As of now, Della and I are the only agents in all of North America that have discounts to Axel Hotels outside of the websites. If you want to know more about it, don't hesitate to reach out. We do recommend the hotel before departing in Miami. Next month, we will have a supplier interview and update.

We now offer International LifeLine, and we believe in it!!! We will be sending out special discounts. This is an amazing travel protection membership. No insurance claims, no forms to submit, no money out of pocket!! We have the lowest tour operator rates and we have the biggest travel agent discount internationally. We will be sending out emails on this shortly. Whereas the travel insurance plans have all canceled benefits for those traveling to Israel and/or the Middle East, someone can still buy International LifeLine travel protection today, and get airlifted from Israel tomorrow. Underwritten by Lloyd's of London, it is a top tier service provider.





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HELLO NOVEMBER!

### Black Friday Sales



### SEVEN SEAS GRANDEUR™ A Heritage of Perfection

## Up to 30% off Savings on Select Voyages PLUS \$1,000 Shipboard Credit\*







### Up to \$700 Off, Plus 30% off Every Cruise







### 30% off Sailings and up to \$600 in Free Drinks



# Hello November

**Black Friday Sales** 



## Save up to \$6,000 Bonus Savings per Suite\* Combinable with 2 for 1 Fares







## Up to 50% off on Antarctic Voyages









## 75 % off 2nd Guest Plus Save Up to \$600 per Stateroom





# **NORWEGIAN** CRUISE LINE 50% off All Cruises Plus Free Unlimited Open Bar

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